



**T**HE hand way is the slow way, but it is sure. Every blow from the hammer of "The Man Who Knows How" pounds quality and selling-power into the

TRADE  
MARK

**VILLAGE BLACKSMITH**

**Hand-Made Butcher Knives and Tools**


We will not abandon the principles and processes that have seen this business grow from the workings of a single anvil. The old hand way of forging, tempering and grinding every piece separately will be adhered to, and while our output can never be the greatest, it can continue to be the best.

**Exclusive Territory Open**

We make enough now to warrant us in spreading out, and we can offer sole rights of sale in many valuable fields.

Write at once for detailed information and handsome booklet that tells more about us and the things we make.


**WASHINGTON CUTLERY CO.**  
**MILWAUKEE**



IF YOU HAVE NOT SOLD THE  
**VILLAGE BLACKSMITH HAND**  
**MADE BUTCHER KNIVES &**  
**TOOLS WE WILL SEND YOU**  
**FREIGHT PAID KEEP IF THEY**  
**MEET YOUR EXPECTATIONS =**

1/2 Doz	113-6 Beach Handle Butcher	*1.20
1/2 "	213-6 1/2 Walnut "	" *1.78
1/2 "	313-7 1/2 Rosewood Bolstered	*2.55
		<b>Net \$5.53</b>

YOU GET 60 DAYS TO SEE WHAT YOU CAN DO  
 WITH THEM-THEN PAY IF THEY ARE O.K.  
 ABOUT 3000 DEALERS SELL THEM NOW.

PICTURE OF NO 313  WASHINGTON CUTLERY CO.  
 MILWAUKEE WIS. CO.

TRADE **VILLAGE BLACKSMITH** MARK

In answering advertisements it is desirable that you mention **HARDWARE DEALERS' MAGAZINE**.